INTRODUCTION

Positioning:
PIATA members include the Bill & Melinda Gates Foundation, the Rockefeller Foundation and the United States Agency for International Development (USAID) with the Alliance for a Green Revolution in Africa (AGRA) as the implementing partner through its alliance of partners. The UK Foreign, Commonwealth & Development Office (FCDO) has recently joined the partnership and brings greater focus on regional food markets and food trade through policy predictability and market systems development. The Federal Ministry of Economic Cooperation and Development, BMZ is currently a non-voting member and a resource partner, co-financing AGRA’s strategy in Burkina Faso and Ghana.

Program Name:
The program name is “Partnership for Inclusive Agricultural Transformation in Africa” and applies to all programs, activities, and public communications funded by the resource partners through PIATA-designated funds as defined in the technical and cost proposals. In all documents and materials produced by the program, the full name should be used. On subsequent references, this can be referred to as “PIATA.”

Translation of the Program Name:
The program name, “Partnership for Inclusive Agricultural Transformation in Africa” and any logo taglines, such as “From the American People” and “Growing Africa’s Agriculture” will be translated into select foreign languages for use by AGRA and resource partners when branding country-specific or regional (not global) program activities. English will be used for most products of a global nature, with English and French versions for select products.

Branding:
The program will use co-branding of AGRA, BMGF, FCDO, The Rockefeller Foundation, USAID and of other member partners that will join the partnership, arranged alphabetically. It will be marketed widely as a flagship partnership through public mediums such as AGRA’s website, corporate strategy, country fact sheets, digital assets, success stories, reports, other knowledge products, pamphlets, videos, event flyers and announcements, and other collateral developed to implement the program. The PIATA Corporate Identity is accompanied by a library of collateral templates that can be used and/or referred to for production of specific elements. For convenience, links are provided that direct the user to the relevant library document.

Branding Philosophy:
These branding and marking guidelines define the branding philosophy and provide the rules that should be applied when using the PIATA Corporate Identity to be approved by the partners. Where conflict of philosophy emerges, a common parameter will need to be negotiated across the partners for standard application, subject to amended approvals agreed by partners on a case by case basis.

The PIATA branding and marking approach consists of 5 distinct treatments depending on the audience and purpose:
- Treatment A: PIATA branding with all partners in common standing.
- Treatment B: PIATA branding with AGRA as an implementing partner and others as resource partners.
- Treatment C: AGRA co-branding identity with non-PIATA partners.
- Treatment D: AGRA standard brand identity for special initiatives and partnerships where AGRA serves as a secretariat including the African Green Revolution Forum (AGRF) and the Africa Food Prize.
- Treatment E: AGRA standard brand identity with no co-branding.

Contacts: For further information please contact Ng’endo Machua, AGRA Digital Communications Specialist at NMachua@agra.org
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Section 1
PIATA Brand Identity System

What are the elements that make up our Brand Identity?

The words you choose. The type you use. The colors, graphics, and imagery you communicate with. The way you use the PIATA logos.

These are the key building blocks that help tell the PIATA story and shape people’s perception of the initiative and participating partners.
BRAND IDENTITY - PRIMARY PIATA PARTNERS LOGOS

Please note: Only approved digital files of the Partners logos may be used. The logos shall not be recreated, regardless of the situation. To obtain a copy of the correct signature, please contact the AGRA Communications department.

Please refer to the colour palette for the correct colour specifications. Always use the correct specified colour to ensure visual consistency. No approximation or changes from these specifications are acceptable.
Colour Palette

Consistent colour application is vital to building the brand. In order to ensure this, it is important to always use the correct colour specifications.

Colour specifications

**CMYK Print:** The CMYK (Process colour) specifications are to be used for processes where spot colour is restricted, for example, magazines and press ads.

**RGB:** The RGB (monitor colour) equivalents are only for electronic use, for example, in television and audio-visual presentations.

Colour usage

We are proud of our primary colours. Our guidelines determine how our full range of colours are used and in what proportion.

We always use more of our primary colours, less of our secondary colours and very little of our tertiary colours. This colour palette ensures that our primary colours are always the most visible and dominant colours.

### Colour Palette

**Primary Colours**

- **Dark Green**
  - CMYK: 96C 34M 82Y 27K
  - RGB: 0R 102G 71B
  - Pantone: 2685c
  - Hex: #006647

- **Yellow Green**
  - CMYK: 38C 20M 100Y 1K
  - RGB: 170R 173G 0B
  - Pantone: 021c
  - Hex: #AAAD00

- **Green**
  - CMYK: 16C 0M 74Y 57K
  - RGB: 114R 122G 53B
  - Pantone: 123c
  - Hex: #727A35

**Secondary Colours**

- **Purple**
  - CMYK: 65C 83M 3Y 0K
  - RGB: 118R 167G 154B
  - Pantone: 2685c
  - Hex: #774D9A

- **Yellow**
  - CMYK: 0C 83M 100Y 0K
  - RGB: 255R 80G 0B
  - Pantone: 021c
  - Hex: #F15625

- **Orange**
  - CMYK: 0C 83M 100Y 0K
  - RGB: 255R 198G 39B
  - Pantone: 021c
  - Hex: #FFC732

- **Teal Blue**
  - CMYK: 100C 11M 38Y 0K
  - RGB: 0R 153G 168B
  - Pantone: 021c
  - Hex: #0066A8

- **Cool Grey**
  - CMYK: 67C 34M 82Y 27K
  - RGB: 0R 102G 71B
  - Pantone: 2685c
  - Hex: #006647

- **Yellow Green**
  - CMYK: 38C 20M 100Y 1K
  - RGB: 170R 173G 0B
  - Pantone: 021c
  - Hex: #AAAD00

- **Green**
  - CMYK: 16C 0M 74Y 57K
  - RGB: 114R 122G 53B
  - Pantone: 123c
  - Hex: #727A35
Typography

Franklin Gothic - Header
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz

Helevetica Neue Bold - Sub-Title
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz

Helevetica Neue Regular - Body Copy
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz

Font family
The font families should have an ample range of respectable weights which enables it to express a diverse range of emotional tones — from subtle paragraphs to loud headlines.

Disciplined use of typographic standards ensures legibility and visual consistency of the PIATA brand.
Section 2
Design Application / Templates

So, how do you apply these brand elements in the real world of PIATA communications?

First, know your audience. Second, stay flexible. Third, be inspired. The following examples demonstrate the flexibility of how the PIATA Brand Identity System can accommodate dramatic shifts in tone, while still maintaining brand consistency across every consumer touchpoint.

In this section we provide you with a collection of templates that can be used and/or referred to for production of specific elements.

For convenience, these templates have been uploaded on a portal and download links provided on the respective pages within this document.
Visual Language
Shapes that define our look & content holders

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
Visual Identity 360°

The visual elements are shown below as they appear on a poster. All posters are constructed with distinct areas.

Portrait posters use a 6-column grid. Landscape posters use an 8-column grid.

Print Communication format

URL
Positioned top left aligning to left-hand margin respecting the exclusion zone

Headline option 01
Positioned inside the image area over the image in an area must be legible depending on image and contrast requirements.

Headline option 02
Positioned inside the colour area

Partners logos
Positioned alphabetically within the white trapezium

Content holder
It is positioned inside the poster. The size of the element is determined by the design of the layout.

To be filled with a colour as specified from the colour pallet section

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
TREATMENT A:
PIATA branding with all partners in common standing.

Template 01: Letterhead
National Agricultural Seeds Council (NASC)

A 2-Day Plant Variety Protection (PVP) Legislation Expert Review Meeting

Location: Dennis Hotel Plot 910, Ndjamena Crescent, Wuse 2 Abuja
Date: 9 - 19 - 10th October, 2018 | Time: 9:00 am prompt

*L'Expert Review Meeting du 2 Jours concernant la Protection des Variétés végétales (PVP) se tiendra au Dennis Hotel Plot 910, Ndjamena Crescent, Wuse 2 Abuja du 9 au 19 octobre 2018 à partir de 9h00.*
*Project signage, posters and banners will carry logos of country implementing partners.
TREATMENT A

Template 04: Powerpoint presentations

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)

Title slide

Content slide

Thank You slide
*Project signage, posters and banners will carry logos of country implementing partners.*
Template 06: Media Wall

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
TREATMENTS

Template 07: PIATA Webpage Layout

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
TREATMENT A
Template 08: Sample Expo booth

Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
TREATMENT A
Template 09: Report Cover
Partnership for Inclusive Agricultural Transformation in Africa (PIATA)

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FOR EXAMPLE:

- OPTION A
- OPTION B
- OPTION C
- OPTION D
TREATMENT A

Template 11: Video Documentary / Interview Layout
TREATMENT A

Template 12: Agroshop branding layout

SUPPORTED BY:
Partnership for Inclusive Agricultural Transformation in Africa (PIATA)
TREATMENT B:
PIATA branding with AGRA as an implementing partner and others as resource partners.

Template 01: Pull-up banners
TREATMENT B
Template 02: Powerpoint presentations

Title slide

Content slide

Thank You slide
TREATMENT B
Template 03: Report Cover
TREATMENT C:
AGRA co-branding identity with non-PIATA partners.

Template 01: Co-Branded Document
Co-branding elements

It is important to exercise caution when communicating a co-branding relationship. Featuring two or more brands together can change an audience’s perception of them. The following guideline detail how to present and protect the AGRA brand in a common co-branding scenario.

Growing Africa’s Agriculture

Template 03: Co-branded Roll-Up Banner
TREATMENT D:
AGRA standard brand identity for special initiatives and partnerships that AGRA provides a secretariat for including African Green Revolution Forum (AGRF) and the Africa Food Prize (AFP).

Templates: AGRA standard brand identity for special initiatives and partnerships
TREATMENT E:
AGRA standard brand identity with no co-branding.

Template 01: Business Card
TREATMENT E
Template 03: Complimentary Slip

AGRA, Limuru Road/Northern Bypass
P. O. Box 10518 - 00100, Nairobi, Kenya
T: +254 20 228 6160  M: +254 709 902000
www.agra.org
Fold envelopes format

The fold envelopes layout should be designed to the size shown below.
To emphasize a more energetic AGRA experience, dial up the hero area with active imagery, animated graphics, and vibrant color to instill more excitement and personality.
Sample brochure creative
All print communication follows the same principle
The image area contains the AGRA logo, service descriptors (if necessary) and content holder.
Section 3
Photography & Imagery

Our imagery shows who we are, which is why we always use images that are natural, genuine, fresh, human and inviting.

We connect with our audiences, so always consider who will be viewing the imagery when making your selections. While the tone of the your imagery will shift slightly to reflect audience, the overall style will stay absolutely PIATA.
Imagery Categories

**Full-bleed photo**
These images have a clear subject matter and focal point. They can be cropped in layouts, leaving white space for the logo and text. Alternatively, knock out the logo in spaces where the image is low-contrast.

**Bleeded photo with light background**
These images feel open and uncluttered. The image fades to white or near-white, leaving space for information to be placed directly on the photograph.

**Silhouetted photo on flat background**
These images are eye-catching and vibrant. The subject is silhouetted and placed on white or a background from the AGRA color palette. The solid background makes it easy to place information. This image category terms of layouts is the most flexible of the three in terms of layouts.
Imagery Selection

Our aim is to convey a photojournalistic approach, create a true sense of place, and depict real-life interaction between people and the brand.

**STILL / MOTION**
To extend our brand identity into still photography, video, and motion graphics, consistency is key. By maintaining the same approach to color, lighting, mood, and realistic subject matter, we can support the PIATA brand and create an immediately recognizable look for PIATA lifestyle imagery.
Photography & Logo Mark Usage

Flat colour backgrounds
When using flat colour in combination with the PIATA Partners logos, always use the single colour white version. When the PIATA Partners logos need to be used in combination with a white background, use the full colour version of the PIATA Partners logos.

Photographic backgrounds
When combining the PIATA Partners logos with photographic backgrounds, the choice of logo depends on the tone of the photograph. To ensure maximum legibility of all the logo elements, we only use the single colour white logo for dark tone photographs.
Annex 1:
Below is a complete table that shows all the types of materials that will be produced as per these branding and marking guidelines.

<table>
<thead>
<tr>
<th>TREATMENT</th>
<th>TYPE OF MARKING</th>
</tr>
</thead>
</table>
| Treatment A: PIATA branding with all partners in common standing | • Promotional/marketing material including banners, flyers, event signs, posters, exhibition booths and media advertisement  
• Reports, studies and analyses commissioned under the partnership from other parties  
• PowerPoint templates/presentations  
• Audio-visual products  
• PIATA microsite |
| Treatment B: PIATA branding with AGRA as an implementing partner and others as resource partner | • Program deliverables including work plans, reports, performance plans, and financial reports.  
• Program outcome products including success stories, models, case studies, analyses, best practices, fact sheets, and lessons learned. |
| Treatment C: AGRA co-branding identity with non-PIATA partners. | • Program deliverables including work plans, reports, performance plans, and financial reports  
• Promotional/marketing material including banners, flyers, event signs, posters, exhibition booths  
• Program outcome products developed by AGRA including success stories, models, case studies, analyses, best practices, fact sheets, and lessons learned.  
• Audio-visual products  
• Program web page |
| Treatment D: AGRA standard brand identity for special initiatives and partnerships where AGRA serves as a secretariat including the African Green Revolution Forum (AGRF) and the Africa Food Prize (AFP). | • Event promotional material  
• Event programme/agenda  
• Reports  
• Media advertisement  
• Audio-visual products |
| Treatment E: AGRA standard brand identity with no co-branding | • Institutional annual report  
• Office stationery  
• Business cards  
• Office signs  
• AGRA website  
• Branded collateral |
Annex 2:

Exceptions to Marking and Branding Requirements:

There are instances when Marking and Branding using these guidelines is not necessary or appropriate. These exceptions apply if marking and branding would:

1. Compromise the intrinsic independence or neutrality of a program or materials where independence or neutrality is an inherent aspect of the program and materials. This includes, but is not limited to, the following:
   - Election monitoring or ballots, and voter information literature;
   - Political party support or public policy advocacy or reform;
   - Independent media, such as television and radio broadcasts, and newspaper articles and editorials; and
   - PSAs or public opinion polls and surveys.

2. Diminish the credibility of audits, reports, analyses, studies, or policy recommendations whose data or findings must be seen as independent.

3. Undercut host-country government ownership of constitutions, laws, regulations, policies, studies, assessments, reports, publications, surveys or audits, PSAs, or other communications better positioned as by or from a cooperating country ministry, organization, or government official.

4. Impair the functionality of an item, such as sterilized equipment or spare parts.

5. Incur substantial costs or be impractical, such as items too small or otherwise unsuited for individual marking, such as food in bulk.

6. Offend local cultural or social norms, or be considered inappropriate on such items as condoms, toilets, bed pans, or similar commodities.

7. Conflict with international law, such as the international recognized neutrality of the International Red Cross (IRC) or other organizations.

8. Deter achievement of program goals, such as cooperating with other donors or ensuring repayment of loans.

If you need clarification on these exceptions, please contact Mark Irungu, AGRA Brand Lead at Mirungu@agra.org
Thank You