



## **Title: Request for proposal for an individual consultant to design a Flagship on Agro-Industrialization for Markets, Jobs, Growth and Food Security in Tanzania**

### **A. Background**

1. Agriculture is an important economic activity in Tanzania accounting for about 29.1% of the Gross Domestic Product (GDP) and employs about 65.5% of the working rural population (URT, 2016). The sector contributes about 50% of the export earnings and provides 65% of all industrial raw materials (ASDP II, 2018). Agricultural sector in Tanzania is largely subsistence with minimal agro-processing activities in most of the regions. Currently, most agricultural products in Tanzania are marketed in their raw forms, while value-addition to agricultural products is mostly done on small-scale secondary level. The level of agro-processing infrastructure and facilities remains rather low which in turn contributes to high post-harvest losses.
2. Value addition and agro-processing are key elements of increased agricultural commercialization, revenue and employment generation in rural areas, but also use of by-products in agro-processing for animal feed. They have strong forward linkages by providing additional market opportunities responding to high demands for processed products. Strengthening agro-processing activities in Tanzania would add value to the agricultural commodities (crop, livestock and fisheries) in terms of price and shelf life and aesthetic appearance.
3. Markets for processed/ value added food products (such as, noodles, caned juice, refined edible oil, yoghurt, cheese, butter and others) are expanding in Tanzania but their supply is lower than the demand. Growing population, rapid urbanization, rising incomes and changing tastes and preferences in Tanzania have been contributing to the increased demand for such products. The mismatch between demand and supply for value added food

products has resulted in an increased import of food commodities. For example, data from the ministry of agriculture shows that in 2019 the country has an estimated demand 700,000 MT of edible oils (of which 64% is palm oil, 30% sunflower, and 2% cottonseed), while the total domestic production in the same year is estimated at 210,000 MT. This supply is equivalent to 30% of the domestic demand. Such demand gap needs to be addressed by the government to ensure the country's self-sufficiency in edible oil.

4. Youth unemployment remains one of the key development challenges in Tanzania because Tanzania's population is predominantly young. Each year the country experiences an increasing number of youths seeking for job in the market than the opportunities available. The unemployment rate amongst youth aged 15-24 years in Tanzania is 13.4% (Mcha, 2012) and is disproportionately high among young women (Agwanda and Amani, 2014 and Ndyali, 2016). Agricultural sector is one of the most viable potential source of employment for young people. Agro-industrialization is as an emerging source of employment for the youth. This is because youth have risk taking characteristics which makes them willing to take risks in value addition compared to other demographic segments.
5. The Government of Tanzania (GoT) conceives industrialization as the main catalyst to transform the economy, generate sustainable growth and reduce poverty. The country has placed job creation and industrialization to the forefront of her agenda for development and economic transformation. The aim is to significantly increase industry's share of employment and GDP as part of the Sustainable Development Goals. Industrialization in Tanzania is supported by several government strategic documents (policies, plans, strategies and declarations) including: the Sustainable Industrial Development Policy (SIDP) in 1996-2020, The National Agriculture Policy (2013), Agricultural Sector Development Strategy (ASDS) 2001, Development Vision (TDV) 2025), Integrated Industrial Development Strategy (2025), The Second Five Year Development Plan 2016/17–2020/21 (FYDP II), and Second Agricultural Sector Development Programme (ASDP II). Furthermore, in 2016, the President of Tanzania, His Excellency Dr John Pombe Magufuli declared industrialization as the main agenda of his government.
6. The government envisages an important role for the private sector in leading investments to drive industrialisation. The ASDS points out the need to create enabling environment for private sector to invest in agricultural sector including agro-processing. The FYDP II also stresses the important role of the private sector and indicates what while the investments will be by the private sector the Government of Tanzania is expected to provide a conducive policy and regulatory framework, as well as land and supportive infrastructure for industrial development. The FYDP II further notes that private investment in agro-

processing has the potential to generate employment, raise productivity, transfer skills and technology, increase competitiveness, substitute imports and enhance exports, and contribute to the long-term national economic development.

7. The Alliance for a Green Revolution in Africa (AGRA) is committed towards supporting ASDP II. Building on existing its partnerships with the GoT through the Agriculture Sector Lead Ministries (ASLMs) and consistent with AGRA's country support strategy for Tanzania, AGRA is supporting government priorities. The GoT requested a technical assistance to develop the above-mentioned flagship programme. This programme is directly expected to contribute to component 3 of ASDP II which focuses on Commercialisation and Value Addition and stimulate outcomes of other components (GoT, 2016).
8. It is against the above background that the GoT, with support from AGRA, would like to hire services of an experienced individual consultant to develop a detailed flagship programme for agro-industrialization in Tanzania. The consultant should work in collaboration with a qualified partner (a second consultant) in the development of the flagship programme.
9. The design of the programme should be done in consultation with the key agriculture stakeholders in Tanzania and should have four components namely;
  - **Component I:** Increasing productivity of oil seed crops (sunflower and oil palm), dairy and tilapia sub-sectors;
  - **Component II:** Strengthening and establishment of agro-industries and support to agricultural marketing;
  - **Component III:** Enabling Environment for the involvement of the private sector in agro- industrialization;
  - **Component IV:** Support management and coordination for results.

**Annex Table I** gives an indication of interventions to be carried out under each component.

## **B. Objectives of the Assignment**

The overall objective of this assignment is to develop a six-year flagship program on “Agro-industrialization for markets, jobs, growth and food security in Tanzania” in line with ASDP II. The specific objectives of the consultancy assignment are:

- i. To develop a detailed program document in line with the components outlined in Table I.

- ii. To propose a funding mechanism for the program considering government budgeting arrangements and development partners' support scheme, including a comprehensive costing. The funding framework should also include a resource mobilization plan detailing possible funding sources internally – leveraging government's own resources, the private sector and externally from identified multilateral and bilateral partners
- iii. To develop a detailed operational plan of the flagship program.
- iv. To develop a comprehensive implementation and investment/costing plan (funding requirements) for the 6-year strategic interventions.
- v. To develop a capacity development plan to support efficient implementation of the program components, with clear roles and responsibilities of various players, setting feasible targets to achieve and showing clearly how performance should be tracked and measured.
- vi. To propose an elaborate and inclusive institutional framework that will facilitate effective coordination and implementation arrangement (management structure) for the program, considering differentiated roles of both public and private parties in this type of flagship initiative.
- vii. To design a robust M& E framework for the program. This should be aligned to the CAADP results framework (African Union and NEPAD, 2016).

### **C. Scope of the Assignment**

The consultant is expected to prepare a comprehensive Costed Implementation Plan (CIP) for agro-industrialization in Tanzania covering the four components identified above. Details of the interventions to be included in each component are provided in **Annex Table I**.

### **D. Expected Deliverables**

The consultants will be expected to prepare a comprehensive investment plan document for 2019 – 2025 and associated documentation for the roll-out of the Flagship Program. The report should include the following:

- a. A medium to long term investment Plan (2019-2025)
- b. A funding mechanism for the program's investment plan considering Government Budgeting arrangements and development partners' support provisions, including a comprehensive costing.
- c. A detailed operationalization plan for the program.
- d. A comprehensive implementation and investment/costing plan (funding requirements) for the 6-year strategic interventions including a resource mobilization plan and private sector engagement plan.

- e. A capacity development plan to support efficient implementation of the program pillars, with clear roles and responsibilities of various players, setting feasible targets to achieve and showing clearly how performance should be tracked and measured.
- f. A coordination and implementation arrangement (management structure) for the flagship program, considering differentiated roles of public, development partners and private parties.
- g. A robust Monitoring and Evaluation framework for the program. This should be aligned to the CAADP results framework (African Union and NEPAD, 2016).

## **E. Approach**

Under the overall guidance by the Permanent Secretary of the Prime Minister's Office, Technical Committee of Directors (TCD) and the National Task Team (NTT), the development of this Flagship Project will be undertaken by a Lead Consultant in collaboration with another consultant (technical counter-part). The NTT will provide guidance, technical information and data including the identification of the relevant stakeholders and documents as needed. Specific working groups may also be constituted to work with the consultants on specific pillars of the plan.

## **F. Responsibilities of the ASLMS (the Client)**

The Prime Ministers' office that coordinates the ASLMS will provide leadership to the process and shall:

- a. Appoint a NTT to oversee the process of developing the Flagship Program;
- b. Facilitate access to existing documentation/information held by various public and private actors;
- c. Facilitate the consultation process (e.g. providing an introduction letter);
- d. Facilitate convening inception and validations meetings (the consultant shall budget this activity up-front).

## **G. Key Responsibilities of the Consultants**

The selected consultants will have the following key responsibilities:

- i) Develop an inception report that provides interpretation of the Term of Reference for the assignment, the approach, work-plan, timelines and deliverables.
- ii) Design and implement a work-plan for the development of the six-year Program;
- iii) Provide regular updates to the PMO – PS, AGRA and NTT established by the technical Committee of Directors from the ASLMs to oversee the development of Flagship Program;
- iv) Organize consultations with a broad range of stakeholders, including relevant government ministries, technical and profession organizations (e.g. research and

- development institutions, private sector actors, development partners, farmers' umbrella organizations, projects and programs. The consultant should also consult all relevant supporting/complementing government ministries – specifically the ASLMs.
- v) Ensure that the programme takes full consideration of gender inequalities and also leverages from other government programmes that are targeted at employment creation for the youth.
  - vi) Collect and consolidate feedback and input from all the relevant stakeholders;
  - vii) Aggregate and consolidate inputs and contributions into a comprehensive investment plan document and associated documentation including a costing and M&E plan for the roll-out of the program;
  - viii) Prepare a final report based on inputs from the NTT and AGRA;
  - ix) In collaboration with the NTT and AGRA, plan and facilitate stakeholder consultative and validation workshops/meetings.
  - x) Finalize and submit the investment plan document.

## **H. Contract Administration and Reporting Arrangements**

AGRA will contract one individual consultant (Lead Consultant) who will work in collaboration with a second consultant (support consultant) to undertake the assignment as described in this ToR. The Lead Consultant will be responsible for identifying and paying the support consultant. The Lead Consultant will report to the chair of the NTT and the head of the State Capability Unit of AGRA. All deliverables submitted by the consultants should be approved by the supervisors before any payment is made. The Lead Consultant will be required to provide regular update on progress to the AGRA's Country Manager for Tanzania.

## **I. Required Expertise and Qualifications**

The two consultants (the lead as well as the support consultant) need to have strong qualifications to collectively deliver a quality flagship investment plan as per the TOR. Specifically, the team members should have a good mix of experience and sound knowledge in all components described in **Annex I**. Quality of the team composition (in terms of how their skills sets complement each other) will be a key consideration during the evaluation of applications. **Table I** describes key expertise required.

**Table I: Qualifications for the Consultants**

<b>Lead Consultant</b>	<b>Support Consultant</b>
A master's degree in agriculture, agriculture economics, economics, development economics, development studies, rural development, public policy & administration, agricultural engineering or any other related degree.	Postgraduate or other advanced university degree (at least M. Sc., MBA or equivalent) in: agriculture, agriculture economics, economics, development economics, entrepreneurship, development studies, rural development, organizational management, public policy & administration, institutional/organizational development, finance, accounting, agricultural engineering, social sciences or any other relevant domain.
At least 10 years of practical experience in the field of agriculture and rural development	At least 8 years of practical experience in the field of agriculture and rural development
Track record in managing consultancy assignments that developed strategic financing, business plans and investment plans for flagship projects/ programmes. Ability and experience in mobilizing resources for implementation is a must.	Track record of involvement in consultancy assignments that developed strategic financing plans, business plans and investment plans for flagships projects/ programmes. Ability and experience in mobilizing resources for implementation is a must.
Strong research experience and ability to write at a high level (preferably in agro-industries, value addition and or/ related subsectors). Record of publications on value addition, development of agro-industries or related subsectors will be an added advantage.	Strong research experience and ability to write at a high level (preferably in agro-industries, value addition and or/ related subsectors). Record of publications on valued addition, development of agro-industries or related subsectors will be an added advantage.
Strong background working with government ministries (particularly, ministries of agriculture, livestock, industries, fisheries and other related ministries) in Sub-Saharan Africa. Excellent knowledge of agriculture sector in Tanzania (including respective policies, strategies and programs) will be a plus;	Strong background working with government ministries (particularly, ministries of agriculture, livestock, industries, fisheries and other related ministries) in Sub-Saharan Africa. Excellent knowledge of agriculture sector in Tanzania (including respective policies, strategies and programs) will be a plus;
Strong private sector development and or agro-industrialization experience	Strong private sector development and or agro-industrialization experience
Excellent verbal communication and writing skills in Kiswahili and English Languages. Outstanding intercultural communication and networking skills.	Excellent verbal communication and writing in English. Knowledge of Kiswahili is an added advantage.
Good knowledge of monitoring and evaluation in agriculture and agriculture development	Strong experience in development monitoring and evaluation, including design of quality monitoring and evaluation systems for development programmes and strategies

<b>Lead Consultant</b>	<b>Support Consultant</b>
Proven ability to deal with multiple stakeholders (including government, development partners, civil society and private sector) in a range of complex agriculture and development issues.	Proven ability to deal with multiple stakeholders (including government, development partners, civil society and private sector) in a range of complex agriculture and development issues.
Strong coordination/organization/networking skills and experience in coordinating expert teams.	Excellent team player
Available to start the assignment immediately and be available to dedicate quality time to this task for the next three months.	Available to start the assignment immediately and be available to dedicate quality time to this task for the next three months.

## **J. Duration of the Assignment**

The assignment is expected to start mid- July 2019 and complete by End of September 2019. The estimated duration is 50 working days spread over the consultancy period for the lead consultant as well as the support consultant. The consultant will propose the estimated period for the assignment which will be subject to negotiations. This duration will cover all project activities including: preparation of the inception report, stakeholder consultations, data collection, designing of the programme document, project reporting, preparation of presentations for validation workshops etc.

## **K. Evaluation Criteria**

Consultancy applications will be evaluated against a combination of technical and financial criteria (combined scoring method). Maximum score is 100% out of which technical criteria equals 70% and financial criteria equals 30%. The technical evaluation will include the following:

**Table 2: Evaluation Criteria for Technical Evaluation**

<b>Description</b>	<b>Max Score</b>
Educational Background as requested. Relevance of the academic degree for delivering on the TORs	10
Demonstrated experience of individual team members in carrying out similar complex assignments, which include development of investable development projects or programmes, development of costed investment plans, business plans, development of agriculture related strategies.	20
Strong research experience and ability to write at a high level (preferably in agro-industries, private sector development, value addition and or/ related subsectors). Record of publications on value addition, agro-industrialization, private sector development or related subsectors will be an added advantage.	10

Experience in Sub-Saharan African agriculture development context: Demonstrated experience and practical knowledge in working and collaborating with stakeholders including governments; development partners, civil society and private sector in Tanzania:	10
Proven knowledge and experience in: Public, Private Partnerships (PPPs), agricultural inputs markets; private sector development, agriculture value chains development; value addition in agriculture, business modelling; agricultural financing and monitoring and evaluation	10
Excellent facilitation skills and proven experience in the management of a multi-stakeholder process to achieve a common goal	5
Quality of the technical proposal: Consultant understanding of the ToR; Responsiveness of the proposed methodology and work plan to the TORs of the assignment; Quality and clarity of the proposed methodology; Demonstrated degree of innovativeness in approach; and clarity of segregation of roles, duties and level of effort between the two consultants	25
Excellent skills for communication in English	5
Team Quality: How the qualification and experience of the lead consultant and technical counterpart complement each other towards delivering on the TORs, effectiveness of proposed supervision approach for quality control	5
<b>Total</b>	<b>100</b>

### Financial Criteria

The contract will be awarded to the tender, which offers the best value for money

## L. Time Frame for Deliverables and Payment Modalities

The payments will be undertaken after submission of deliverable as outlined in **Table 2**.

**Table 2: Time Frame for Deliveries and Payment Schedule**

Deliverables	Expected date of completion of deliverables (just indicative)	Payment
Inception report which outlines the approach and methods to be followed to deliver on the assignment and the timelines, quality power point presentation of the inception report in a forum to be organised by AGRA and GoT	1 week after contract signature	20%
Draft investment Plan document in a form of a technical report (as per the proposed outline/ report content), Report on Stakeholders' consultations, minutes of the meetings with ministry officials, list of people consulted. Quality power point presentation of the draft report in a forum to be organised by AGRA and GoT	5 weeks from contract signature	40%
Presentation of the draft document in a validation workshop/ consultative meeting, Final Investment Plan Document incorporating Comments from the Stakeholders and AGRA	8 weeks from contract signature	40%

## M. Documents Required

Qualified and interested candidates are invited to apply (in a team of two consultants, constituting of a lead consultant and a support consultant). Applicants should clearly state who will be a Lead Consultant. While, AGRA will only sign a contract with the team leader, the suitability of team members will be assessed independently. Hence, application package for each team should contain detailed information about all team members.

The application pack per team should contain the following:

- A cover letter with brief a description of why each of the team member considers him/herself as the most suitable candidate for the assignment;
- Updated curriculum Vitae of the team leader and the support consultant indicating education background/professional qualifications, all past experience, as well as the contact details (email and telephone number) of the candidates and at least three (3) professional references;
- A summary outlining experience of the consultants in developing costed projects, programmes or strategies (Please provide a minimum of two concrete samples of similar work done for other organizations);
- Technical proposal with a detailed and clear methodology on how the team will approach and complete the assignment. The methodology section of the proposal should specifically show how business perspectives will be incorporated in the design of the programme. To make use of past lessons, the methodology must be developed drawing on the learnings from related initiatives in Tanzania such as the Marketing Infrastructure, the Value Addition and Rural Finance Support Programme (MIVARF), Rural Micro, Small and Medium Enterprise Support Programme (MUVI) and others. It should show how lessons from such interventions will be used to inform this flagship design work.
- A financial proposal giving a detailed breakdown of cost items such as: fees, local travel within Tanzania, subsistence, research costs.

**Important note:** *Technical and Financial proposals will need to be submitted as **separate documents**. Financial proposals will not be opened until the conclusion of the technical evaluation and then financial proposals will be opened only for those technical proposals that are deemed qualified and responsive.*

## **N. Clarifications**

Questions and/or clarifications may be submitted to [procurement@agra.org](mailto:procurement@agra.org) at least 1 week before the submission deadline Responses will be shared with all those who will have shared their e-mail addresses.

## **O. Procedure for application**

- Proposals should be submitted by close of business on 28<sup>th</sup> June, 2019 at 1700 Hours East Africa Time (GMT+00) to [procurement@agra.org](mailto:procurement@agra.org)
- The subject of the email MUST read “Proposal for Flagship Design Tanzania”. AGRA shall not be liable for not opening proposals that are submitted with a different subject.
- Neither technical nor financial proposals should exceed 10MB.
- The financial proposal MUST be password protected. The password shall be requested from individuals that meet the minimum technical score of 75%

## P. Disclaimer

AGRA reserves the right to determine the structure of the process, number of short-listed participants, the right to withdraw from the proposal process, the right to change this timetable at any time without notice and reserves the right to withdraw this tender at any time, without prior notice and without liability to compensate and/or reimburse any party.

For more information on AGRA kindly visit the website: [www.agra.org](http://www.agra.org)

**Annex Table I: Components of the Agro-Industrialization for Markets, Jobs, Growth and Food Security in Tanzania Flagship Programme**

Components	Indicative activities/ sub-components
<b>Component I: Increasing Productivity of Oil seed crops, Dairy and Tilapia sub-sectors</b>	<p>The proposed programme is intended to promote production and productivity of sunflower and palm oil seed crops, livestock for improved milk production and tilapia fish. The following are recommended interventions under each component:</p> <p><b><u>Sunflower and palm oil seed crops</u></b> through the following initiatives:</p> <ol style="list-style-type: none"> <li>Development of technologies</li> <li>Enhanced capacity of R&amp;D Infrastructure</li> <li>Improved availability and use of improved oil seed crops and fertilizers by smallholder farmers</li> <li>Enhanced availability of high quality oil seeds</li> <li>Development and rehabilitation of irrigation infrastructures</li> <li>Extension, training and information services</li> <li>Establishment of mechanization services</li> <li>Availability of land for large scale production of oil seed crops</li> </ol> <p><b><u>Dairy cattle</u></b></p> <ol style="list-style-type: none"> <li>Supply of animal feeds. This will include strengthening the agricultural extension services and training provided on forage production, conservation and feeding; introduction of policy to ensure land available for forage seed and production; to enforce forage, concentrate feed and forage seed quality standards, and the monitoring and control of their implementation; to create a conducive environment for the production and marketing of feeds and feed seeds; to use appropriate fertilizers in forage production; to promote and enforce outsourcing contracts to produce forage for specialized dairy systems; and to promote the establishment/strengthening of livestock feed supplements industries, flour mills</li> </ol>

	<p>and oil processing plants, increasing the available supply of concentrate feed ingredients, i.e. wheat bran, wheat short and seed cakes</p> <ul style="list-style-type: none"> <li>ii) Improvement of animal genetics: The main activities will include developing and delivery of extensive crossbreeding/ breeding schemes in selected areas using artificial insemination, artificial insemination with synchronization services and/or bull crossbreeding/ breeding services; strengthening the extension services and training provided to cattle owners in dairy cattle husbandry and milk and milk product handling; establishing and strengthening of dairy heifer multiplication farms through private, public and private-public joint ventures; and promoting, expansion and strengthening of private artificial insemination, and artificial insemination with synchronization services and/or bull crossbreeding/ breeding services</li> <li>iii) Improvement of animal health. This will focus on rationalizing and strengthening animal health regulatory capacity at national and local levels; improving the supply and quality control of vaccines, medicines and medical equipment, facilitating, among other things, the establishment and growth of private health service providers; and strengthening/establishing vaccines and veterinary medicines industries</li> </ul> <p><b>Fisheries</b> For the case of fisheries, development of the sector will focus on addressing challenges such as limited supply of quality feed, limited access to fingerling, poor technical capacity, limited scale, high cost of fingerling, lack of clear policy and poor financing arrangement.</p>
<p><b>Component II: Strengthening and Establishment of agro-industries and support to agricultural marketing</b></p>	<p>Priority industries in support of ASDP II include: i) <b>agro-processing plants</b> for food processing products such as edible oil (Sunflower and palm oil), milk and fish (Tilapia) ); ii) <b>light manufacturing industries</b> to produce agriculture inputs such as: animal feeds, fertilizer, agro-chemicals; light manufacturing industries to produce agriculture equipment such as: irrigation equipment, farm Machinery (e.g. Farm Tractors, Harvesting Machinery, Ploughing and Cultivation Machinery, Planting and Fertilizing Machinery, Haying Machinery and Other Agricultural Machinery and Parts and Attachments); textile industries, hides and skin, among others</p> <p><b>Applied research and Skills Development for Agro-industrialization.</b> This will be achieved through:</p> <ul style="list-style-type: none"> <li>i) Strengthen technological base for agro-engineering through various approaches such as: establishment of innovation hubs (to provide create opportunities for concentration of all kinds of businesses, enterprises, products and relevant facilities including agricultural product, by-products, workshops for repair, maintenance and fabrication of spare parts)</li> <li>ii) Build the capacity of the youth to carry out value addition</li> <li>iii) Applied research focusing on developing business cases and upscaling existing technologies for agro-industrialization. The research should be aimed at identifying practicable and commercially viable innovations that have already been developed and proved to be successful in Tanzania and other parts of the world.</li> <li>iv) Support the establishment of youth led PPP on agro-industrialization</li> </ul> <p><b>Market development issues:</b> Compliance with and adherence to internationally recognized food safety and quality standards, Promotion and branding of edible oil</p>

	<p>products and Industry clustering to promote collective production and marketing of sunflower oil palm products. The activities will be to (i) Mapping of existing agro processing industries and warehouses in the area producing oil seed crops; (ii) facilitating the maintenance and rehabilitation of infrastructure; (iii) facilitating the upgrading technologies and retooling of equipment to the warehouses (vi) Promote private sector to invest on the maintenance or retooling infrastructure (Social security funds); (v) sensitization on WRS, Commodity exchange and Contract farming; (vi) follow-up on the implementation of WRS, Commodity exchange and Contract farming approach; (vii) strengthened market linkage with contractual agreement between cooperative union, public, private services provider, rural financial institutions, input suppliers, commercial farmers or aggregators who have linkages with agro industries, (viii) strengthen the system for enforcing food safety controls based on traceability (including barcodes) and proper handling; and (ix) facilitating the implementation of blue print and promote Buy Tanzania Product. For Dairy activities will include establishment of milk collection/ chilling centers; and strengthening of the capacities of the dairy board, milk quality and safety control laboratory.</p> <p>Enhancing value addition and marketing of farmed tilapia will be achieved through (i) Promotion and strengthening fish farmers' organizations to enhance bulking of produce, collective marketing and bargaining power (ii) Supporting development of cold chain infrastructure (iii) Developing and promoting use of protocols for post-harvest handling of farmed tilapia to ensure quality and safe products (iv) Developing new value added products to expand market horizon for farmed tilapia (v) Promoting farmed tilapia products to national, regional and international markets (vi) Creating conducive business environment</p>
<p><b>Component III: Enabling Environment for the involvement of the private sector in agro- industrialization</b></p>	<p>Provide supporting services, incentives and infrastructure for agro-processing</p> <p>Improving access to financial services for agro-processing interventions. This will be achieved through:</p> <ol style="list-style-type: none"> <li>i. Enhance uptake of existing risk Sharing and Financing Mechanism (Grant, Soft loans, and Risk Guarantee Fund) for financing private sector involvement in agro-processing and agro-industrialization (paying attention to women/ youth led agribusinesses)</li> <li>ii. Link women and youth farmers to financial services to support for the development of small and medium sized agro-industries, this includes provision of technical assistance to enable them develop quality business plans and loan applications</li> <li>iii. Design a performance-based support mechanism for financial services providers to enhance financing of agro-industrial business throughout Tanzania</li> </ol> <p>Create favorable business environment for needed medium- and long-term investment including land acquisition, import of agro-processing equipment and spare-parts.</p> <p>Institutional support to strengthen government ability to and put in place policies and favorable environment for agribusiness development such as:</p> <ol style="list-style-type: none"> <li>a. Simplifying and reducing documentation requirements and formalities</li> <li>b. Lowering the levels of fees and charges for importing and exporting</li> <li>c. Expediting the release and clearance of goods from customs custody</li> <li>d. Enhancing transparency and predictability of trade-related regulations and fees</li> </ol>
<p><b>Component IV:</b></p>	<p>Coordinate day to day program activities and undertake supervision, monitoring,</p>

<b>Support Management and Coordination for Results</b>	evaluation, reviews and reporting functions; Conduct inception, planning, thematic, interim and synthesis meetings Program procurement, disbursement, financial management, audit and reporting.
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